| INCOME STATEMENT |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| In thousands of euros | 2001 | 2002 | 2003 | 2004 | Evolution |
| Sales | 438,585 | 423,918 | 437,613 | 499,164 | + 14.1\% |
| Recurrent operating result (REBIT) (1) Operating result (EBIT) | $\begin{aligned} & 16,521 \\ & 16,521 \end{aligned}$ | $\begin{aligned} & 27,491 \\ & 27,491 \end{aligned}$ | $\begin{aligned} & 41,859 \\ & 43,634 \end{aligned}$ | $\begin{aligned} & 49,899 \\ & 46,344 \end{aligned}$ | $\begin{array}{r} +19.2 \% \\ +6.2 \% \end{array}$ |
| Financial result / Interests (net) Depreciation of consolidation goodwill Extraordinary result | $\begin{aligned} & -3,503 \\ & -6,069 \\ & -3,121 \end{aligned}$ | $\begin{aligned} & -1,739 \\ & -6,483 \\ & -4,565 \end{aligned}$ | - 2,335 | - 1,589 | -31.9\% |
| Profit before taxes | 3,828 | 14,704 | 41,299 | 44,755 | + 8.4\% |
| Income taxes | - 9,617 | - 11,623 | - 15,436 | - 16,835 | + 9.1\% |
| Net result of the consolidated companies | - 5,789 | 3,081 | 25,863 | 27,920 | + 8.0\% |
| Share in the result of the companies accounted for using the equity method Minority interests | $\begin{array}{r} -1,156 \\ 158 \end{array}$ | $\begin{array}{r} -87 \\ 184 \end{array}$ | $\begin{array}{r} 260 \\ -556 \end{array}$ | $\begin{array}{r} 324 \\ -1,011 \end{array}$ | $\begin{aligned} & +24.6 \% \\ & +81.8 \% \end{aligned}$ |
| Recurrent net result Net result | $\begin{array}{r} -6,787 \\ -6,787 \end{array}$ | $\begin{aligned} & 3,178 \\ & 3,178 \end{aligned}$ | $\begin{aligned} & 23,792 \\ & 25,567 \end{aligned}$ | $\begin{aligned} & 30,183 \\ & 27,233 \end{aligned}$ | $\begin{array}{r} +26.9 \% \\ +6.5 \% \end{array}$ |
| Recurrent net result - margin Net result - margin | $\begin{aligned} & -1.5 \% \\ & -1.5 \% \end{aligned}$ | $\begin{aligned} & 0.7 \% \\ & 0.7 \% \end{aligned}$ | $\begin{aligned} & 5.4 \% \\ & 5.8 \% \end{aligned}$ | $\begin{aligned} & 6.0 \% \\ & 5.5 \% \end{aligned}$ |  |
| REBITDA <br> REBITDA - margin <br> REBIT <br> REBIT - margin <br> EBITDA <br> EBITDA - margin <br> EBIT <br> EBIT - margin | $\begin{array}{r} 39,732 \\ 9.1 \% \\ 16,521 \\ 3.8 \% \\ 39,732 \\ 9.1 \% \\ 16,521 \\ 3.8 \% \end{array}$ | $\begin{array}{r} 46,836 \\ 11.0 \% \\ 27,491 \\ 6.5 \% \\ 46,836 \\ 11.0 \% \\ 27,491 \\ 6.5 \% \end{array}$ | $\begin{array}{r} 57,755 \\ 13.2 \% \\ 41,859 \\ 9.6 \% \\ 59,530 \\ 13.6 \% \\ 43,634 \\ 10.0 \% \end{array}$ | $\begin{array}{r} 68,405 \\ 13.7 \% \\ 49,899 \\ 10.0 \% \\ 64,850 \\ 13.0 \% \\ 46,344 \\ 9.3 \% \end{array}$ | $\begin{aligned} & +18.4 \% \\ & +19.2 \% \\ & +8.9 \% \\ & +6.2 \% \end{aligned}$ |
| Net current result (2) <br> Current cash flow (3) | $\begin{array}{r} 1,149 \\ 24,361 \end{array}$ | $\begin{aligned} & 14,090 \\ & 33,435 \end{aligned}$ | $\begin{aligned} & 26,970 \\ & 42,448 \end{aligned}$ | $\begin{aligned} & 28,690 \\ & 46,014 \end{aligned}$ | $\begin{aligned} & +6.4 \% \\ & +8.4 \% \end{aligned}$ |

[^0]
## [CONSOLIDATED KEY FIGURES IFRS*]



| BALANCE SHEET |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| In thousands of euros | 2001 | 2002 | 2003 | 2004 | Evolution |
| Non current assets | 150,880 | 112,857 | 198,602 | 220,728 | + 11.1\% |
| Current assets | 203,800 | 232,383 | 206,912 | 218,438 | + 5.6\% |
| Total balance | 354,680 | 345,240 | 405,514 | 439,166 | + 8.3\% |
| Equity - group's share | 142,012 | 122,910 | 177,266 | 200,089 | + 12.9\% |
| Equity - minority interests | 5,190 | 9,229 | 13,675 | 14,618 | + 6.9\% |
| Liabilities | 199,065 | 208,565 | 214,573 | 224,459 | + 4.6\% |
| Liquidity (current assets/short term liabilities) | 1.2 | 1.3 | 1.3 | 1.3 | 0.0\% |
| Solvency (equity group + minority interests/total balance) | 40.0\% | 35.6\% | 47.1\% | 48.9\% | + $3.8 \%$ |
| Net financial debt | 37,227 | 19,270 | 22,643 | 12,243 | - 45.9\% |
| Gearing (net financial debt/equity group+minority interests) | 26.2\% | 15.7\% | 11.9\% | 5.7\% | - 52.1\% |
| Return on equity (4) | - 4.8\% | 2.6\% | 14.4\% | 13.6\% | - 5.6\% |

(4) Net result/equity of the group.









[^0]:    (1) REBIT = EBIT + non-recurrent items, i.e. reversal of sale of A Nous Paris shares and one-off reduction in value on the inventory of film rights.
    (2) Net current result = net result + impairment losses on titles and goodwill + restructuring costs net of taxes.
    (3) Current cash flow = net current result + depreciations on intangible and tangible assets, amortizations and provisions.

